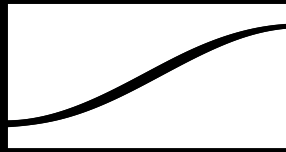


SFAGNA



LEADERSHIP

PERFORMANCE ANALYSIS



Leadership Profile
Standards of Excellence
Leadership Assets
Organizational Leadership

LEADERSHIP PROFILE

PERFORMANCE ANALYSIS



The type of leader a person is or will be is determined by what they do with their position and authority. It should never be assumed simply because it has been given, and it is usually the difference between experiencing great success or mediocrity.

KEY DISCOVERIES OF THIS ANALYSIS

- How your Team Views you, your Position, and your Authority.
- The Level of Confidence and Respect you Command.
- Your Leadership Style, Personality, and Qualities.
- The Value of your Education, Resume, and Experience.
- Your Teamwork, Chemistry, and Synergy Building Skillset.
- Your Leadership I.Q. and Power Score.

A person can have Position and Authority, but not be a Leader. Whether leading a Team or a Fortune 500 Company, a Leader must get the Trust, Loyalty and Support of their Team or Organization.

STANDARDS OF EXCELLENCE

PERFORMANCE ANALYSIS



Standards of Excellence (**S.O.E.**) are established by how they are determined. A standard set must be defined. A standard that is unable to be produced isn't a standard, it's a goal. As a result, it is necessary to differentiate what we want with what we can do.

KEY DISCOVERIES OF THIS ANALYSIS

- The Motivation that is Driving your Team's Performance.
- If your S.O.E. have been Set by your Limitations or Possibilities.
- If your Processes are Capable of Achieving your Expectations.
- Your Team's Commitment Level to Maintaining your S.O.E.
- How well the Standards you have in Place are Performing.
- Where and How you can Raise your Team's S.O.E.

**A Goal can be changed depending on the Desire for it.
But, a Standard can never be Compromised. How well
you Manage them will determine how High a Bar you can
Set and how Successful you will become.**

LEADERSHIP ASSETS

PERFORMANCE ANALYSIS



Often people appear to be agreeable, but in fact they aren't committed to . If no one follows you willingly, you aren't leading anything. When a person sees that what is being asked of them will get them where they want to go they will do it every time.

KEY DISCOVERIES OF THIS ANALYSIS

- How Humility, Self-Esteem, and Ego affects how you Lead.
- The Level of Support you receive for your Mission and Goals.
- How well you inspire Teamwork, Camaraderie and Morale.
- Are the people you Lead Following or Resisting You.
- How well you Manage and Administrate Your Resources.
- How your Leadership Style affects your Team's Performance.

Earning the Loyalty of the Players on your Team requires getting to know their Heart and their Character. Winning their Trust and Confidence requires their Believing in you and what you will do for them.

ORGANIZATIONAL LEADERSHIP

PERFORMANCE ANALYSIS



Great leaders don't just hold their players accountable to the performance expectations they have, they themselves abide by them. They equally and continuously monitor, measure, and prepare themselves and their team for success in all they do.

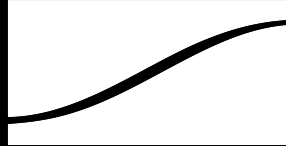
KEY DISCOVERIES OF THIS ANALYSIS

- How well Team Members Perform the Duties of their Position.
- Team Will and Ability to Accept and Take on Responsibility.
- Agreement or Opposition to Structure and Discipline.
- The Performance Gaps that exist and hold back Success.
- Individual Desire and Integrity for the Job and Performance.
- Organizational Unity and Synergy in Pursuing Team Goals.

Elite Performers and Companies have Systems of Accountability in place that are managed and adhered to. Structure, Accountability and Discipline go hand in hand. Excellence is rarely Achieved without them.

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Excellence Without Compromise™



**Take the Steps Required to
Become Your Best!**